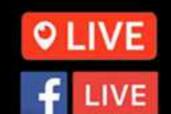


# How To Master Live Video with Periscope & Facebook Live





# Why Live Video?

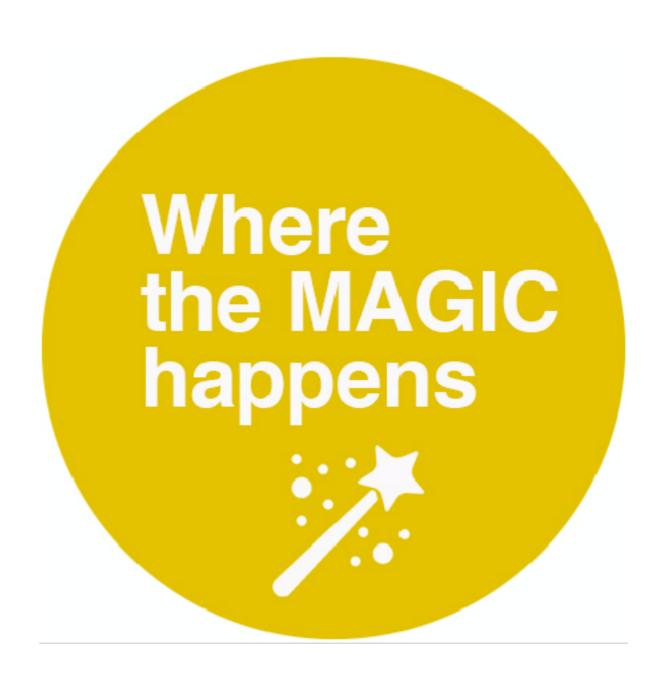


- Most social media platforms introduced Live Video
- Social Video generates 12 times more shares than photo and text combined
- Live video on Facebook is watched 3 times longer than regular video
- One in 5 videos on facebook is live
- It's free, authentic and engaging



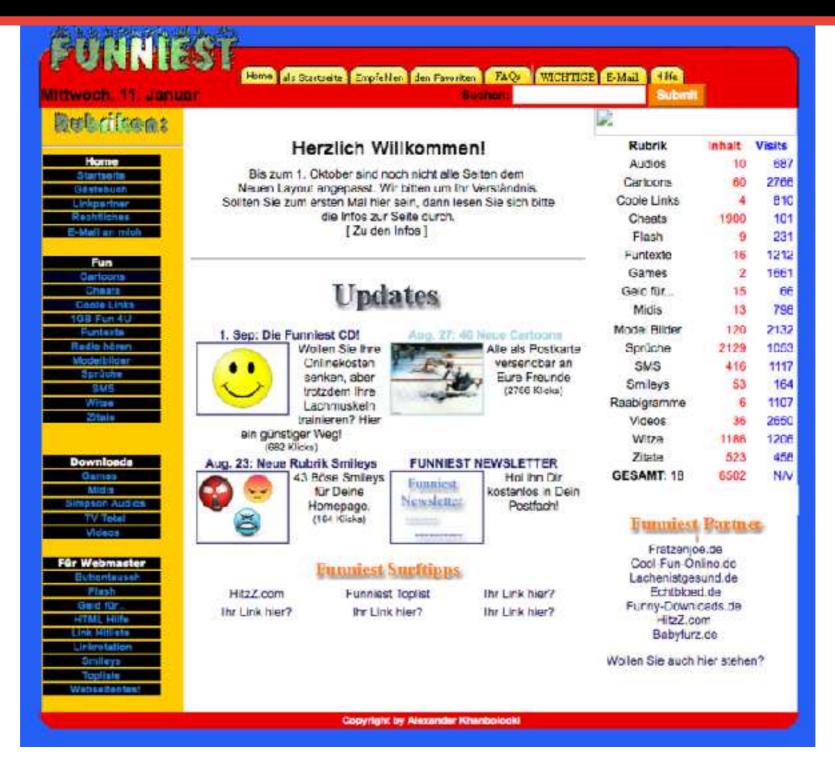
# Where Is The Catch?











Started First Website in 1997



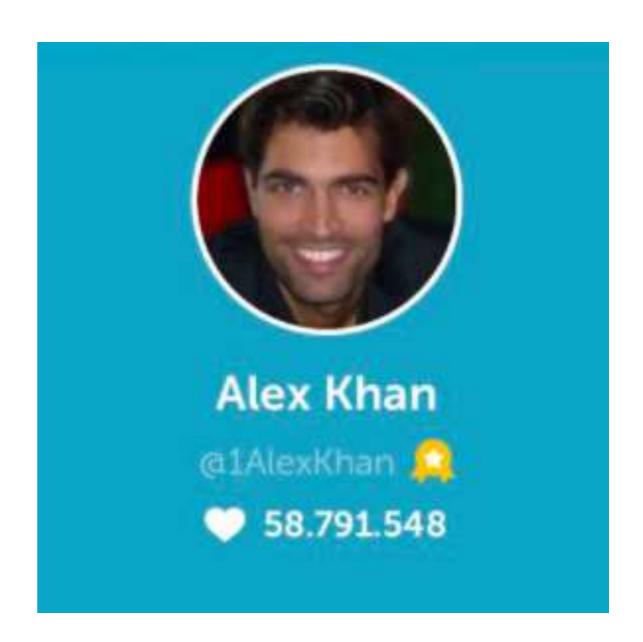


Started with Social Media in 2005



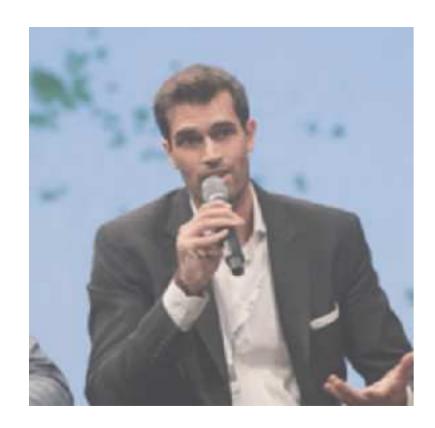


Started with Live Video 2015



1,000+ broadcasts





**Social Media Coach** 



Featured in



400,000+ followers



# That's the game plan for today



- #1: Pre-promote your stream
- #2: The first minute
- #3: During your Stream
- #4: Gain followers by ending
- #5: After your stream
- #6: Become a TV Station
- #7: Code word strategy
- #8: Topics for any business
- #9: What's next?
- # 10: Q & A



# Please text me your question to: +49 157 359 81 811



Get this presentation & a little surprise as a thank you!



#### #1 Pre-Promote Your Stream

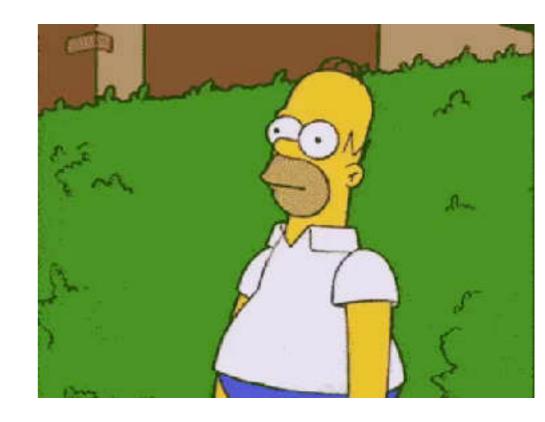


- Social Profiles (FB, Twitter)
- Stories (Snapchat, FB, IG)
- Messengers (Text, What's app) 💓 Collaborations
- Website / Blog
- 🌦 E-Mail



### #2 The First Minute

- #1: Welcome your replay viewers
- #2: Introduce yourself
- #3: Introduce today's topic
- #4: Ask people to share
- #5: Ask an easy to answer question
- #6: Ask for a follow



# **Emergency:**

Use The Panic Button





# #3 During Your Stream

- #1: Add value: Educate, inspire or entertain
- #2: Repeat your introduction
- #3: Repeat your topic
- #4: Ask for a follow
- #5: Ask for a share

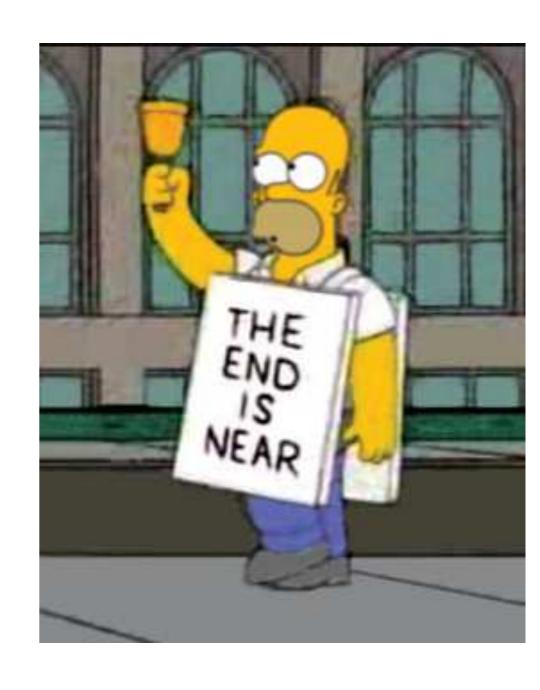


# Repeat it every 5-10 minutes

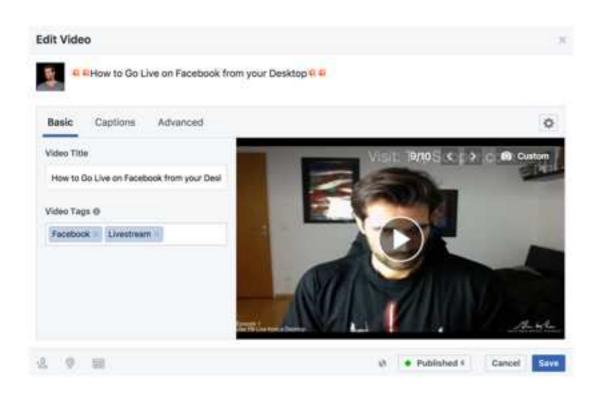


# #4 Gain Followers by Ending

- #1: Wrap it up by saying x more questions
- #2: Give a recap
- #3: Introduce the topic of your next show
- #4: Ask for a follow to not miss it
- #5: Say thank you for watching



#### #5 After Your Stream



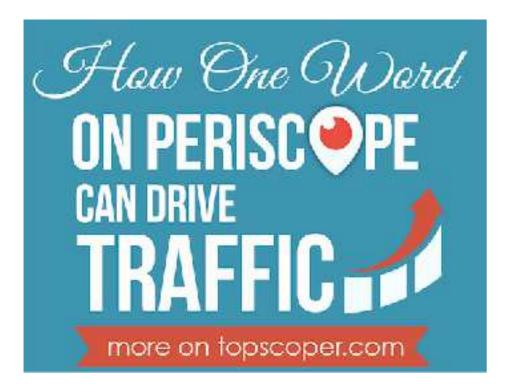
- **Edit the Video**
- Pin it on Twitter or Facebook
- Share the replay on your channels
- Share it via messenger
- Mention people in your tweet
- Start promoting it with ads
- Use IG, Snapchat, etc Stories







#### #1: Start screen



#### Useful Links:

Free download of OBS: obsproject.com

Free graphic tool: <u>canva.com</u>

\*\* Affordable animations: fiverr.com

Split Screen: belive.tv

#### #2: Short intro video





SHARE NOW & GET

A SHOUTOUT

30:00

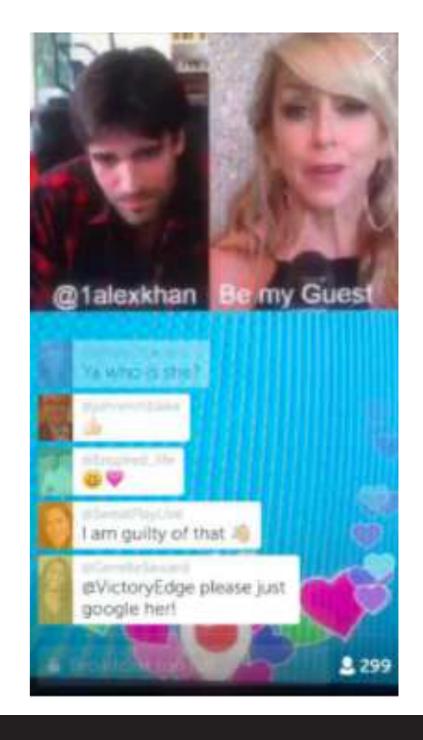
#3: 30 Second Reverse Counter

Share on Share with Share on Facebook

#4: Banner On Top (Topic, Follow, Share)



#5: Split Screen Interviews

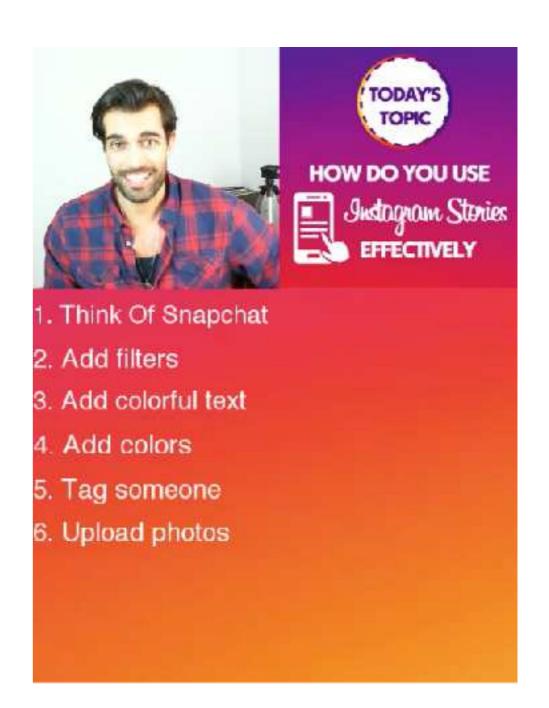




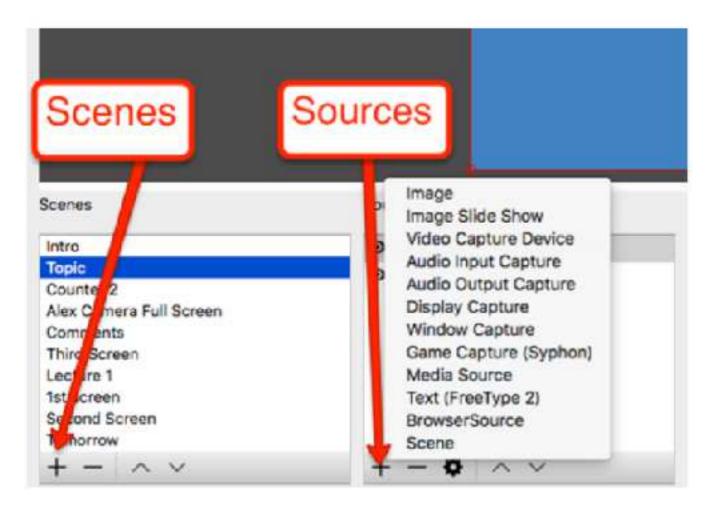
#### #6: Cross Promote Your Channels



#### #7: Educate Your Viewers











#3: Add source "Video Capture Device"

#4: Choose the right size

More Sources to add:

- 🌦 Text
- 🌦 Tools like Skype
- Window
- 🌦 Media
- Slideshow



# **#7 Code Word Strategy**

#### **Benefits:**

- Increases replay viewers
- Maximizes watching time
- Cross promotes your account

#### How to do it:

- #1: Place a code word in the first 5 seconds
- 🌦 #2: After 2 minutes tell them about it
- #3: At the end tell them what to do with it





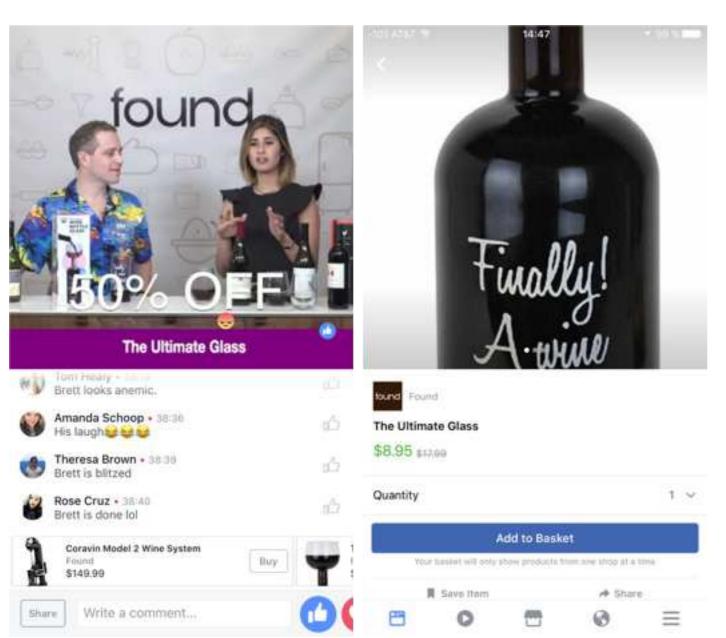
# #8 Topics For Any Business



- #1: Personal Story
- €#2: Q&A
- #3: Behind The Scenes
- #4: Sneak Peek / Launch
- #5: Customer Survey
- #6: Contests
- #7: Interviews
- #8: Demo / Unboxing
- #9: How To's
- # 10: Tours



# #9 What's Next?







Live Selling

Split Screen

360



# Thank you for your attention



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